



Committee on Financial Affairs  
September 26, 2024

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FY25  
SOURCES  
AND USES

SIX-YEAR  
PLAN  
(ACTION)

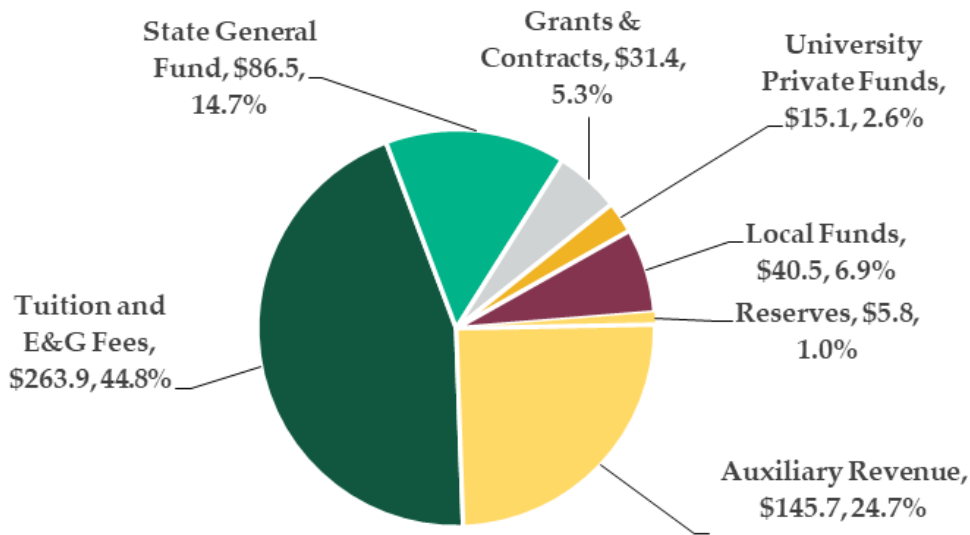
2024-2026  
STATE  
BUDGET  
REQUESTS  
(INFO)



# FY 25 Operating Budget

## FY25 Sources

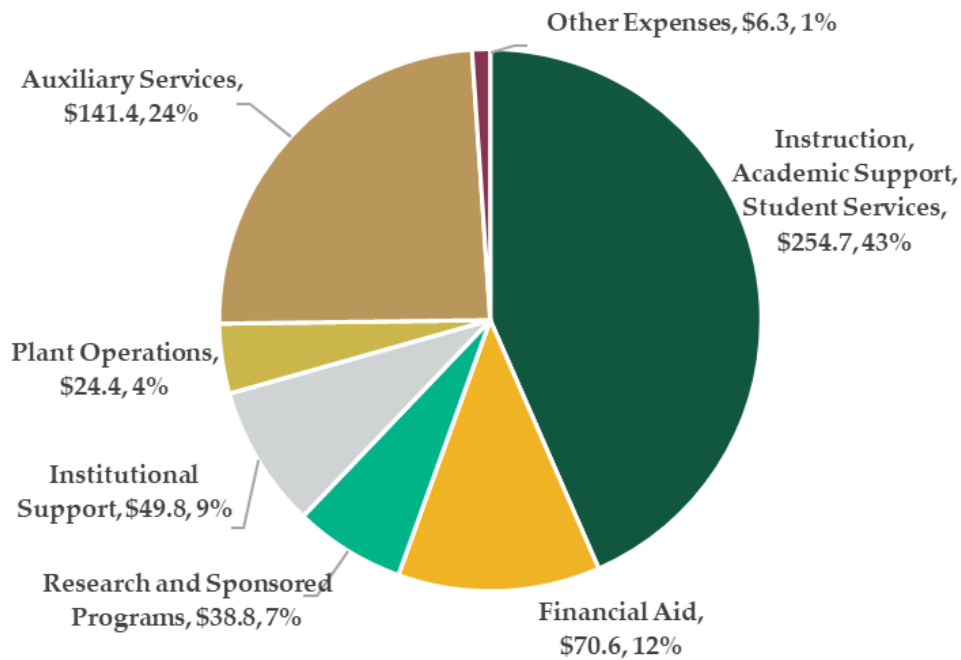
- **66%** of total from **tuition and fees** (Tuition and E&G and portion of Auxiliary)
- **State funding** accounts for under **15%** of total budget
- Remaining **19%** is a combination of **private funds, grants, and other sales and services**



Total Sources: \$589M

## FY25 Uses

- Largest amount, **43%**, directly supports **education and student experience**
- Auxiliary services, **24%**, support **housing, dining, health and wellness**
- Other area over 10% is **financial aid at 12%**
- Remaining **21%** supports **institutional support, plant operations, research, other**



Total Uses: \$586.1M



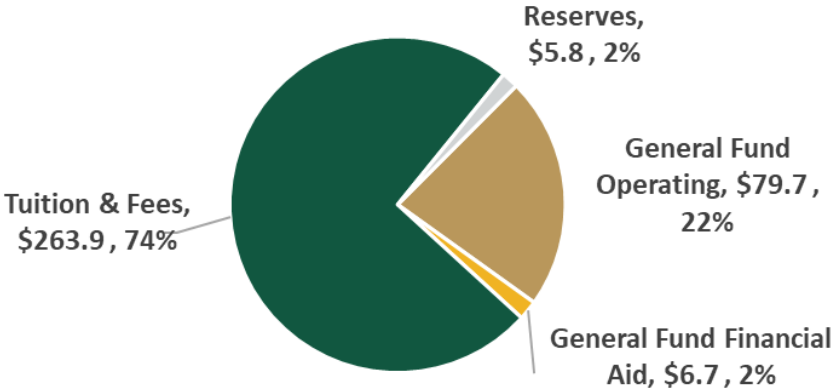
# Educational & General (E&G)

## What are Educational & General Funds?

- Supported by tuition and fees and state funding
- **Instruction:** instructional faculty, departmental operating costs
- **Research:** institutes and research centers, faculty/student research not funded by a grant
- **Public Service:** community outreach activity
- **Academic Support:** libraries, museums, academic computing, academic administration
- **Student Services:** admissions, registrar, academic wellbeing, career services, financial aid office
- **Institutional Support:** executive management, fiscal services, human resources, purchasing, university advancement, etc.
- **Plant Operations:** buildings, grounds, plant personnel, utilities, police
- **Student Financial Assistance**

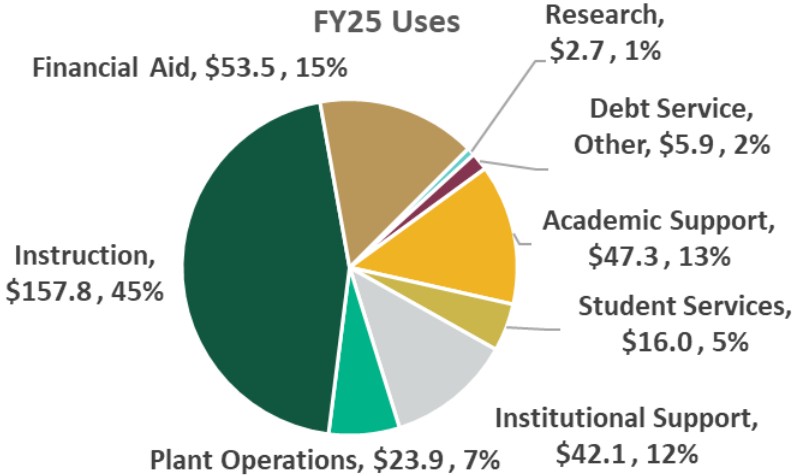
# FY25 E&G Sources and Uses

FY25 Sources



Total E&G Sources: \$356.1M

FY25 Uses



Total E&G Uses: \$356.1M





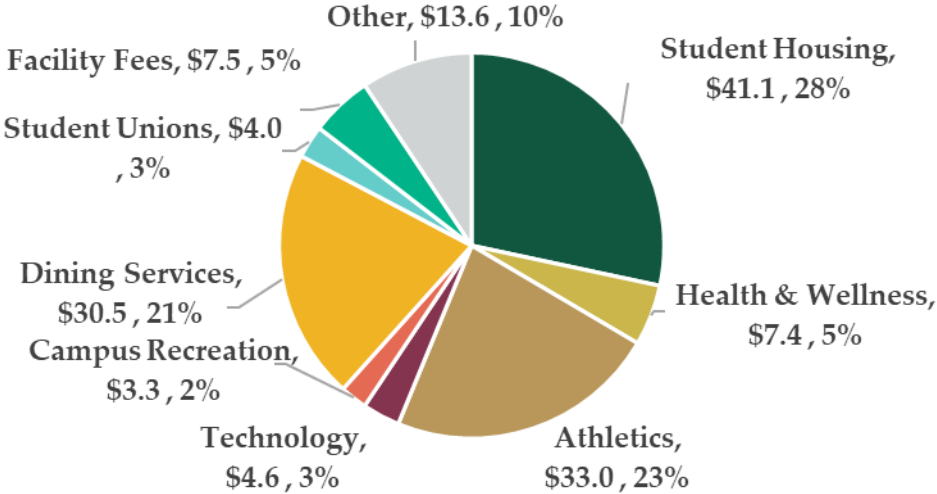
# Auxiliary Enterprises

## What are Auxiliaries?

- Required by state to be self-supporting and maintain a reserve
  - Student fees, sales, other revenue sources
- Includes:
  - Athletics
  - Dining
  - Housing
  - Parking & Transportation
  - Health & Wellness
  - Student Unions
  - Other (Bookstore, Highland, IT, Vending, etc.)

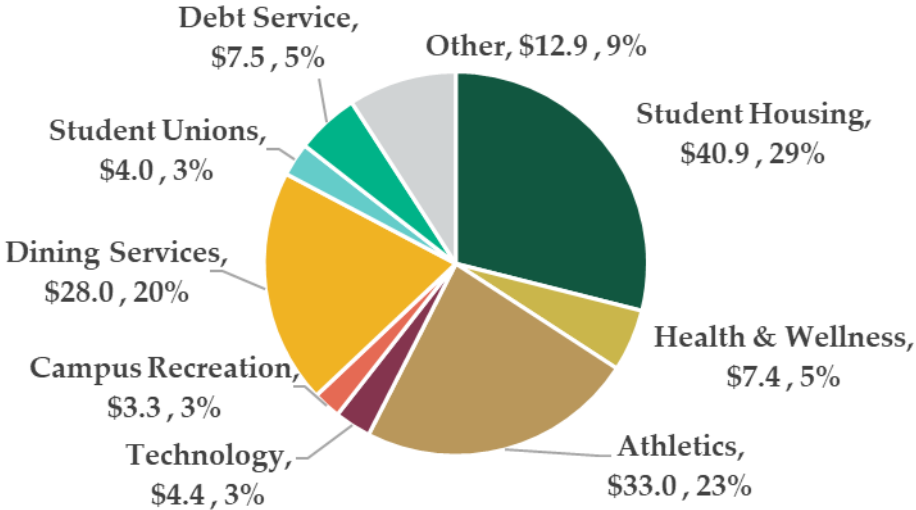
# FY25 Auxiliary Sources and Uses

**FY25 Sources**



Total Auxiliary Sources: \$144.9M

**FY25 Uses**



Total Auxiliary Uses: \$141.4M

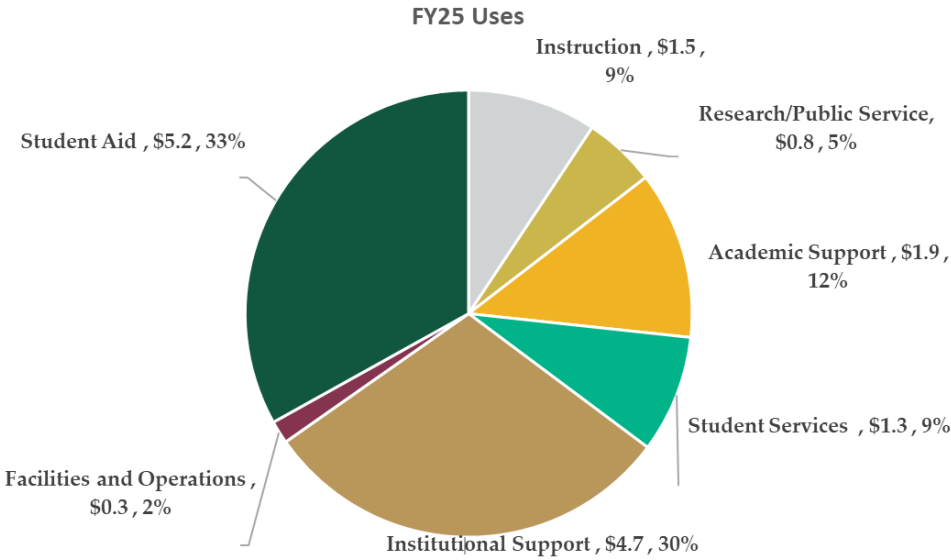
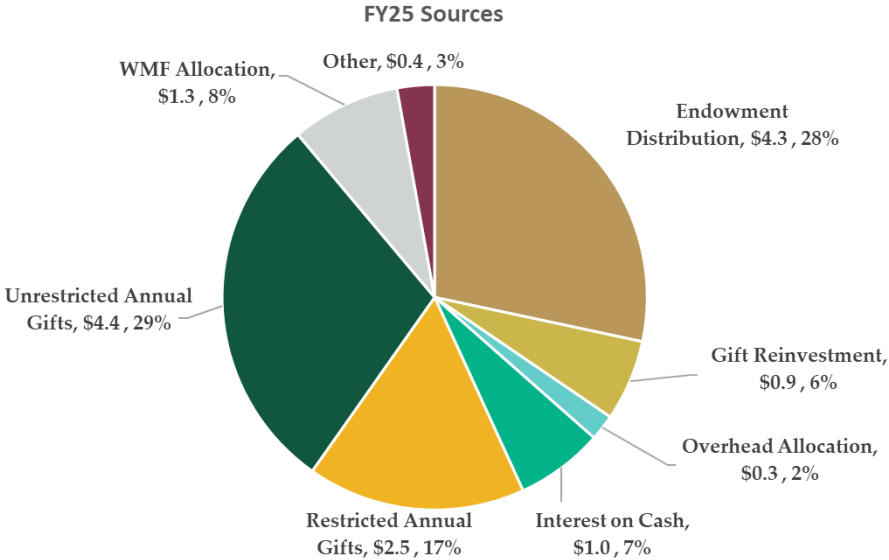


# University Private Funds

## What are University Private Funds?

- Gifts given directly to the university
- Includes:
  - Expendable gifts
  - Endowed gifts
- Restricted and Unrestricted

# FY25 University Private Fund Sources and Uses



Total University Private Fund Sources: \$15.1M

Total University Private Fund Uses: \$15.7M

Estimated 6/30/24 Fund Balance: \$19.5M



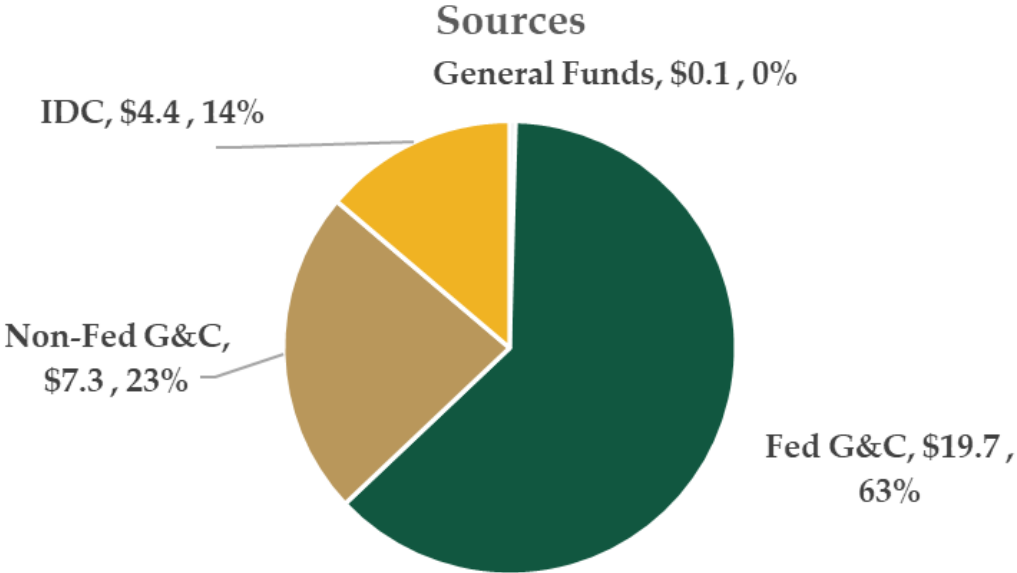
# Sponsored Programs

## Sponsored Programs

- Grants and contracts with federal, state, local and non-governmental entities
- Includes:
  - Direct expenses- salary and non-personnel to support research
  - Indirect expenses- based upon university negotiated rate with the Office of Naval Research



# FY25 Sponsored Programs Sources and Uses



Total Sponsored Programs Sources: \$31.5M



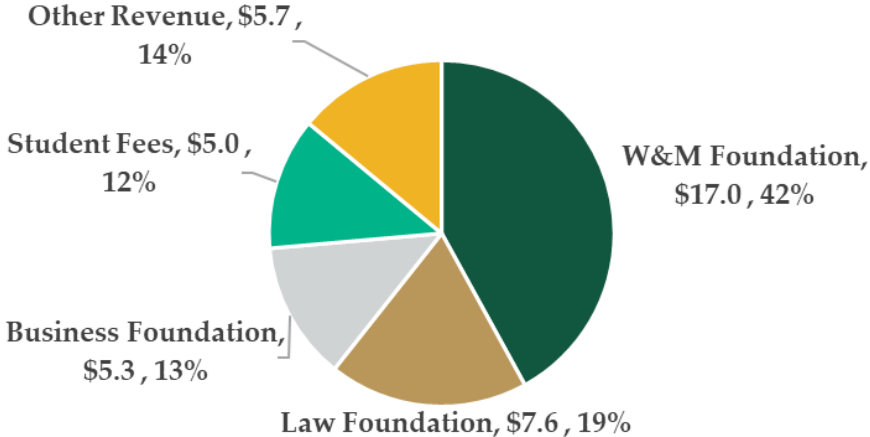
# Local Funds

## Local Funds

- *Affiliated foundations*
- *Student activity fees, study abroad*
- *Non-credit revenue generating initiatives*

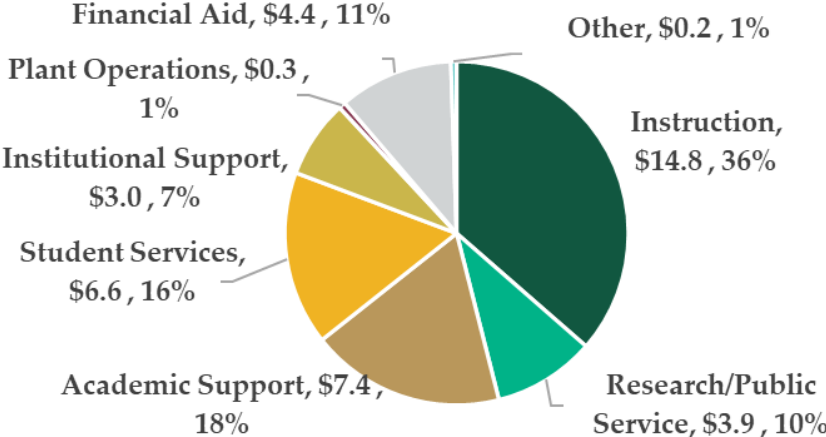
# FY25 Local Fund Sources and Uses

FY25 Sources



Total Local Sources: \$40.5M

FY25 Uses



Total Local Uses: \$40.5M



# Six-Year Plan

# SIX-YEAR PLAN

- SCHEV provides consistent template and guidance for all institutions
  - Narrative focused on alignment of institution's strategic direction with state priorities over a six-year period (2024-2030)
  - Corresponding financial plan focused on the current biennium (2024-2026), planned uses for incremental tuition revenue and requests for state funding
- Administration submits draft plan each July
- Final Plan submitted following BOV review/approval
  - Odd-Numbered Years – plan submitted to align with new biennium
  - Even Numbered Years – institutions may revise/update
- Plan submitted to the OpSix for review

*Note: VIMS required to submit separately*

# WHAT IS THE OPSIX?

## Committee established in the 2011 HOE Act

1. Secretary of Education
2. Secretary of Finance
3. SCHEV Executive Director
4. Director, Department of Planning and Budget
5. Staff Director, House Appropriations Committee
6. Staff Director, Senate Finance and Appropriations Committee



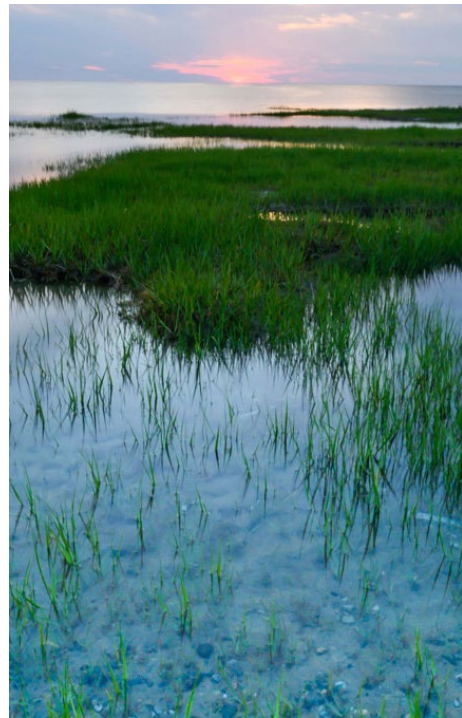
# PLAN REFLECTS VISION 2026



- **Outlines key initiatives in Data, Democracy, Careers and Water (VIMS plan)**

- **Reaffirms W&M's commitment to:**

- **Access and affordability**
- **Career pathways for all students**
- **Growth in Computational and data sciences aligned with state workforce needs.**
- **Lead efforts to promote democratic ideals as the nation approaches its 250<sup>th</sup> anniversary**





# FINANCIAL PLAN REFLECTS BOV AND STATE ACTIONS

- Includes 3% salary increases in both years and 6.3% health insurance FY25 with GF share as included in the current state budget for the biennium
- Plan includes an FY25 and FY26 tuition increase of 2.5% for in-state undergraduates and 3.3% for out-of-state with a 3.6% increase in non-E&G fees as approved by the BOV in April 2024:
  - Required institutional share of required salary and fringe increases
  - Investments in Vision 2026 (e.g., career services, computing and data sciences)
  - Increased operational costs due to new facilities coming online and impact of inflation
  - Incremental financial aid
- Also includes reallocation that was part of the financial plan shared with the Board in April

# FINANCIAL PLAN FY27-FY30

- Instructions say to assume no tuition change and match enrollment change to official SCHEV projections (flat enrollment for W&M)
- Includes placeholder for 3% salary increases as well as an escalator for contractual cost inflation
- Increases for financial aid assumed relative to Pell commitment
- Displays cost of ongoing implementation of ERP with decrease in final two years reflecting ongoing expense post implementation



# State Budget Requests

# 2024-2026 CAPITAL REQUESTS



- Law Central Utility Plant- \$6M
- Renovate: Ewell Hall- \$30.9M

Note: Requesting \$120M in 9(c) auxiliary debt authorization to construct West Woods Phase 2

# 2024-2026 BUDGET REQUESTS

## Funding Requests

- Fund VMSDEP Waivers- estimated \$2.8M
- Modernize Enterprise Resource Planning- \$4.4M
- Support James Monroe's Highland as a centennial legacy project- \$1.125M
- Community Law Clinic- \$300k
- Director, Office of Student Veteran Engagement- \$150k

## Resolution 1

- Approve William & Mary's 2024-2030 Six-Year Plan

## Resolution 2

- Approve Virginia Institute of Marine Science's 2024-2030 Six-Year Plan



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